



www.localsolver.com

Business Analytics & Optimization subsidiary of the Bouygues Group

- Supply chain optimization
- Vehicle routing
- Job scheduling
- Workforce planning
- Network optimization
- Revenue management
- etc.

SOFTWARE EDITOR

SERVICE PROVIDER

15 experts in mathematics, computer science, information technology

Strong grow: revenues multiplied by 5 since incorporation in 2012



Passionate people



Frédéric Gardi

Co-Founder & Managing Partner, in charge of LocalSolver

- PhD and Habilitation in Computer Science (UPMC, Paris 6)
- 20 years of experience in Operations Research
- Sole author of a software used by 10,000 users in the retail banking industry (Société Générale)
- 1st Prize Junior & Senior Challenge ROADEF 2005, 2nd Prix Senior Challenge ROADEF 2007
- 1st Prize Industrial Applications ROADEF (2011), 1st Prize Robert Faure ROADEF (2012)
- President of ROADEF, the French Operations Research Society (2014-2015)



Thierry Benoist

Co-Founder & Managing Partner, in charge of Services

- Ecole Polytechnique (X95), PhD and Habilitation in Computer Science
- 20 years of experience in Operations Research
- Sole author of a software optimizing an investment of €1 billion (Bouygues Telecom)
- Prize ASTI of the best applied PhD thesis (2005), 3rd Prize Robert Faure ROADEF (2006)
- Finalist of the EURO Excellence in Practice Award (2012)



They trust us

50 clients in France

25 clients with revenues > €1bn

30 clients worldwide

Germany, UK, Belgium, Italy,
Denmark, Sweden, Norway
USA, Canada, Japan, China

30 universities & schools

France, Germany, Belgium,
Italy, Portugal, USA, Canada,
Japan, Chine, Brazil, ...



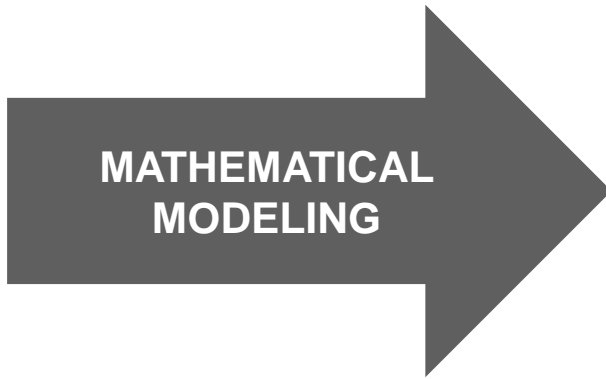
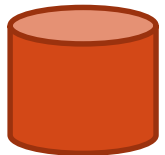
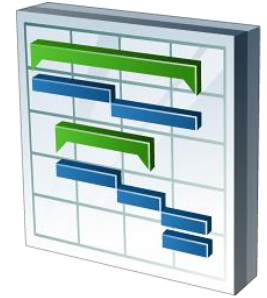
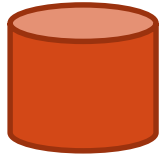
LocalSolver



LocalSolver: mathematical optimization solver

Business problem

Business solution



SOLVER



Reduction by 50% of development & maintenance costs

Why choosing LocalSolver?

Allows to separate the model from the algorithm

Model: mathematical representation of the business specifications

- LocalSolver offers a high-level, natural modeling formalism to model problems (especially routing problems)
- This formalism makes easier maintenance and evolutions of the model

Algorithm: delegated to LocalSolver which incorporates powerful (especially heuristic) optimization techniques, developed since 10 years in partnership with the French National Center for Scientific Research

- high-quality solutions in short running times (minutes or even seconds)
- scalability: able to tackle millions of decision variables





Pascoの冷凍生地

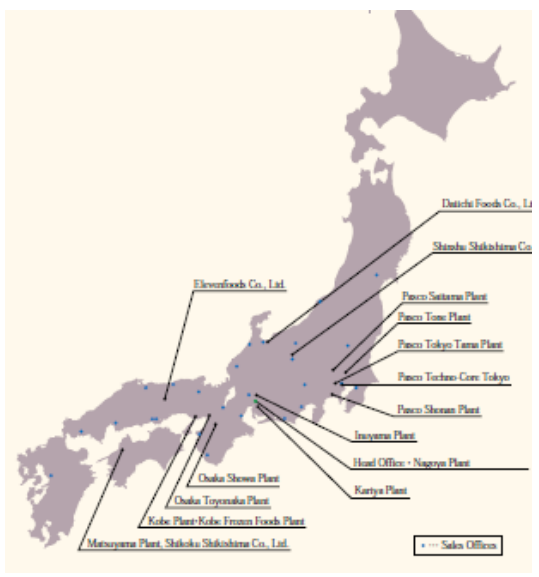
サポートします。ベーカリービジネス

業務用冷凍生地ネット通販 送料全国無料



Pasco global supply chain optimization
(production + distribution) for whole Japan

Daily used since 2013



Pascoの バラエティ ブレッド

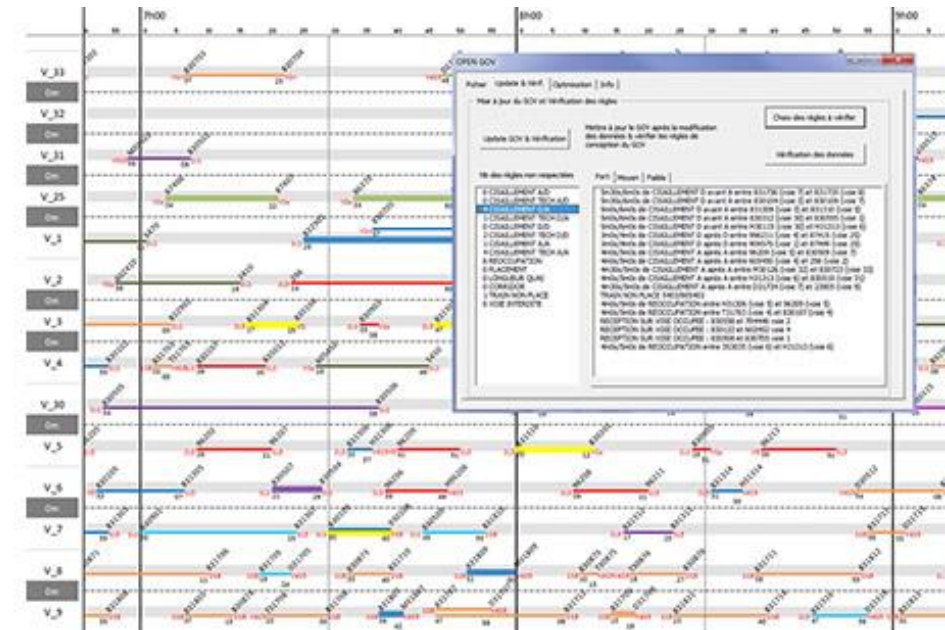





FRET



Optimizing rotations of locomotives & drivers
for the freight division of SNCF Logistics (French Railways)



STELLAR

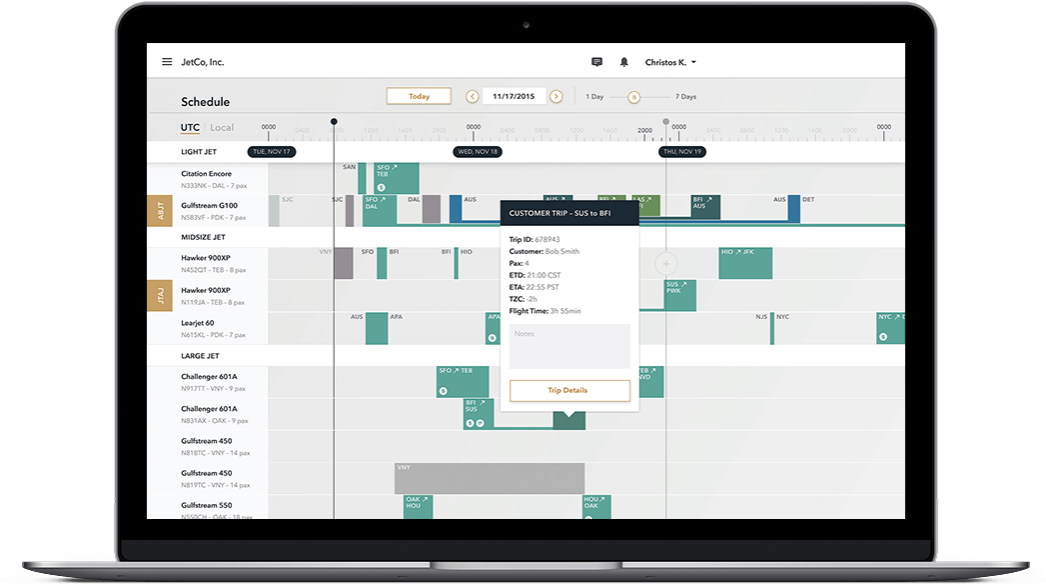
Automated pricing engine
Dynamic aircraft scheduling



Rocket Science for Jets

Stellar Labs is creating the most advanced commercial operations system ever made for Part 135 operators.

www.stellar.aero



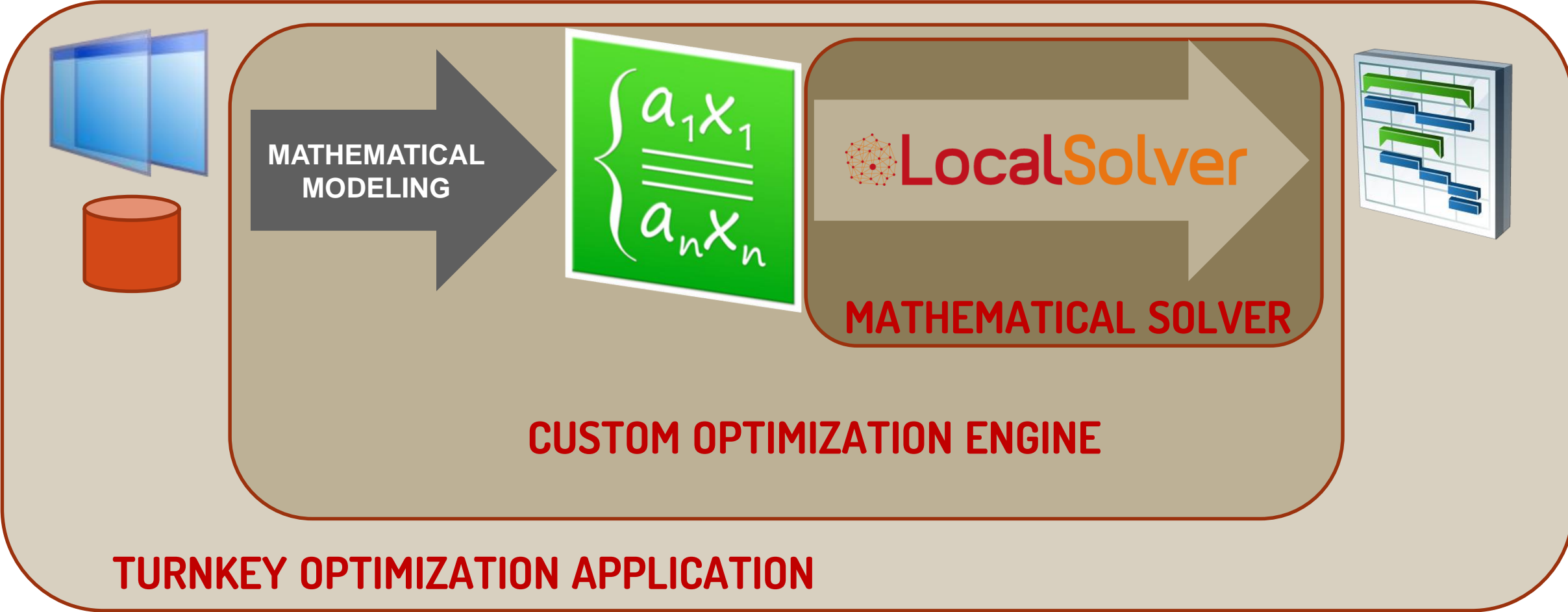
Services



Business problem

Mathematical model

Business solution



Why choosing us?

Renowned experts in optimization

- 20 years of experience in optimization and decision support
- Our culture: expertise, listening, agility → client-centric team & project methodology
- Strong industrial and academic recognition (a dozen awards)

A perfect match to your needs

- Development of a tailor-made solution, with a proven methodology
- Using a powerful solver: LocalSolver
- IT expertise that allows us to adapt to any information system & technology

A reliable, long-term partner

- Fixed-price & fixed-deadline commitment
- Accompaniment to the total satisfaction of our clients
- Backed by the Bouygues Group (€33 billion in revenue, 115,000 employees)





LNG supply chain optimization

Long-term planning of delivery routes and storages

Stakes in €bn





Category Winner: Optiretail by ENGIE Lab CRIGEN

Inspired by the most recent logistics and operational research publications, and based on its LNG expertise, ENGIE Lab CRIGEN has designed an innovative decision making software for small scale LNG projects: Optiretail. Optiretail designs the optimal LNG supply chain from sourcing to delivery by minimizing the total cost of the project (CAPEX and OPEX). It enables to quickly test new configurations and can be used for project dimensioning and real-time optimization for all small scale LNG market opportunities: LNG-to-Power, LNG-as-fuel for road and marine transportation as well as LNG-for-industrials. The software was tested on the supply of 70 fueling stations in Europe and 19 LNG-to-power plants in Indonesia. Ongoing developments aim at adapting Optiretail to Liquid Hydrogen (LH2).

Frederic Legrand, LNG Research Program Manager, ENGIE Lab CRIGEN



ENGIE @ENGIEgroup · Jun 29

.@ENGIELabCRIGEN is the winner of #WGC2018 #Innovation award in LNG category with its Optiretail Digital solution



WORLD GAS CONFERENCE



FREDERIC LEGRAND
LNG Lab manager,
ENGIE Group

Optiretail is the digital solution:

- To reduce the cost of the LNG distribution up to 15%,
- To promote the development of new uses of LNG.



- Dilbeek
- Patrimoine >
- Pure Booster
- Authentic Lady
- Réseau personnalisé
- ING Bank >

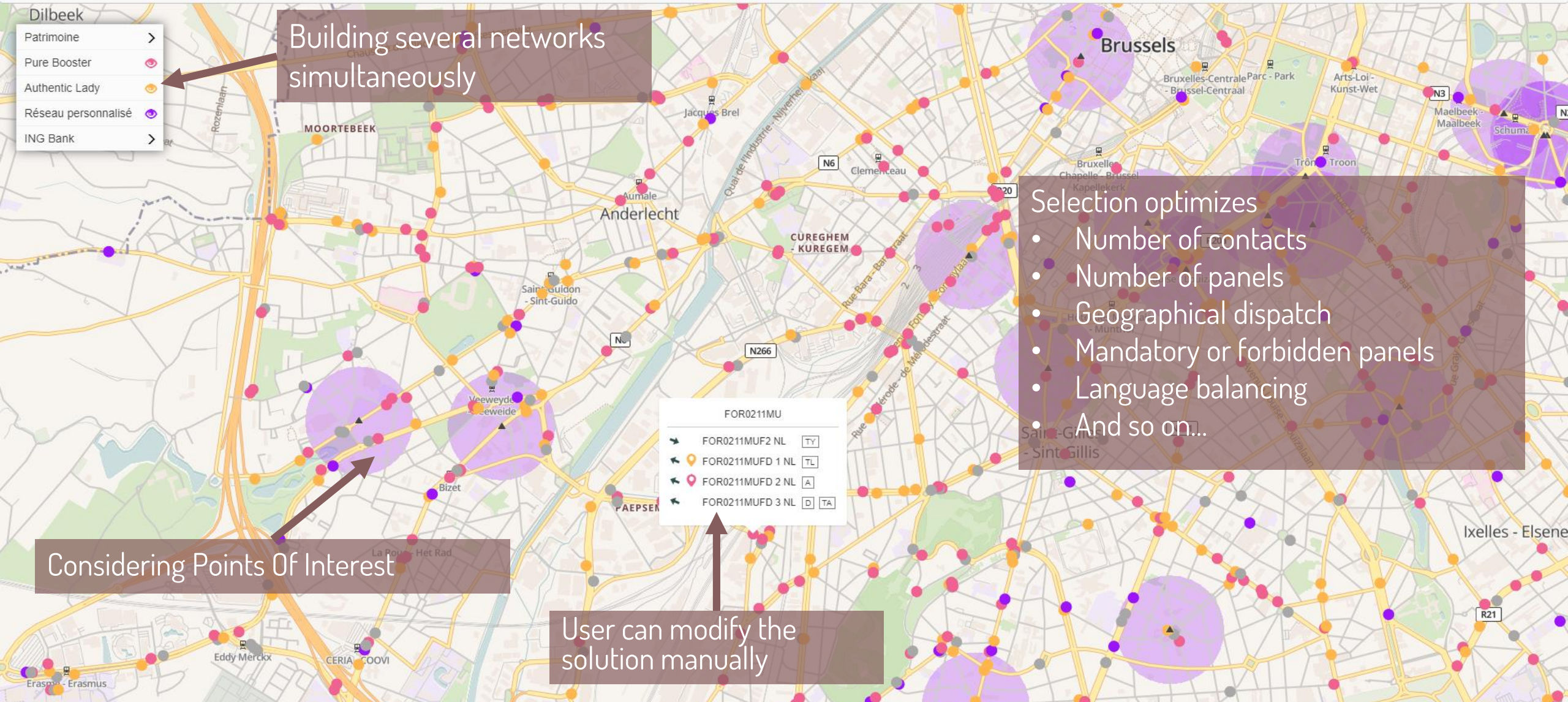
Building several networks simultaneously

- Selection optimizes
- Number of contacts
 - Number of panels
 - Geographical dispatch
 - Mandatory or forbidden panels
 - Language balancing
 - And so on...

Considering Points Of Interest

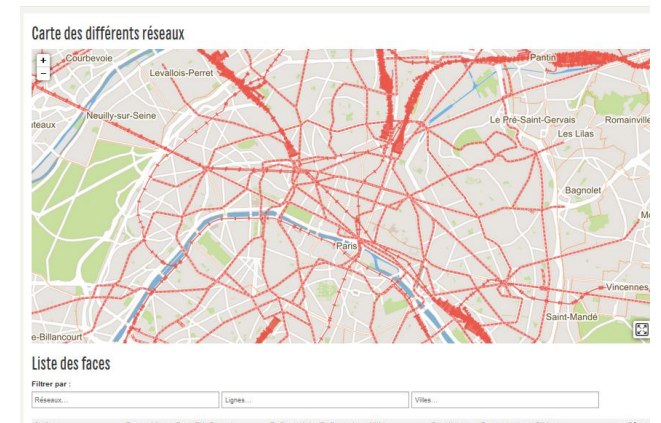
User can modify the solution manually

FOR0211MU			
→	FOR0211MUF2 NL	TY	
→	FOR0211MUF1 NL	TL	
→	FOR0211MUF2 NL	A	
→	FOR0211MUF3 NL	D	TA

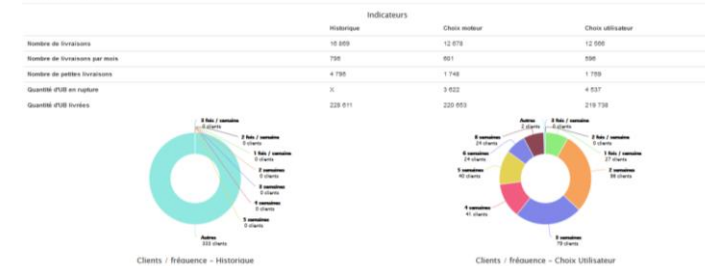


JCDecaux

Optimization of the routing & scheduling of field service technicians at JCDecaux France



Statistiques sur le dépôt 7711



ENGIE LNG

Success Story





Frédéric LEGRAND
 LNG Lab Manager chez ENGIE
 2mo • Edited

Optiretail software developed by ENGIE Lab Crigen is the LNG innovation award winner of the World Gas Conference 2018!
 It is a unique tool for optimizing small scale LNG supply chains.

Now it's time to have your say!

Vote for this project and help us to win the gas industry choice award:
<https://lnkd.in/eVM7p3b>.

#wgc2018 #fuelingthefuture #engie



27th WORLD GAS CONFERENCE
 WASHINGTON DC | **JUNE 25-29 2018**
 IGU



The screenshot shows a web application interface for 'Trailers'. It features a table with columns for 'Name', 'Description', 'Shipping margin', 'Fuel consumption', 'Min number of trailers', and 'Order ship requirement'. A line chart titled 'OPEX & CAPEX chart' is also visible, showing two upward-trending lines. The interface includes a sidebar with navigation options and a search bar.

0:37/2:01



Multinational electric and gas utility company

€65 billion in revenue

<http://www.engie.com>

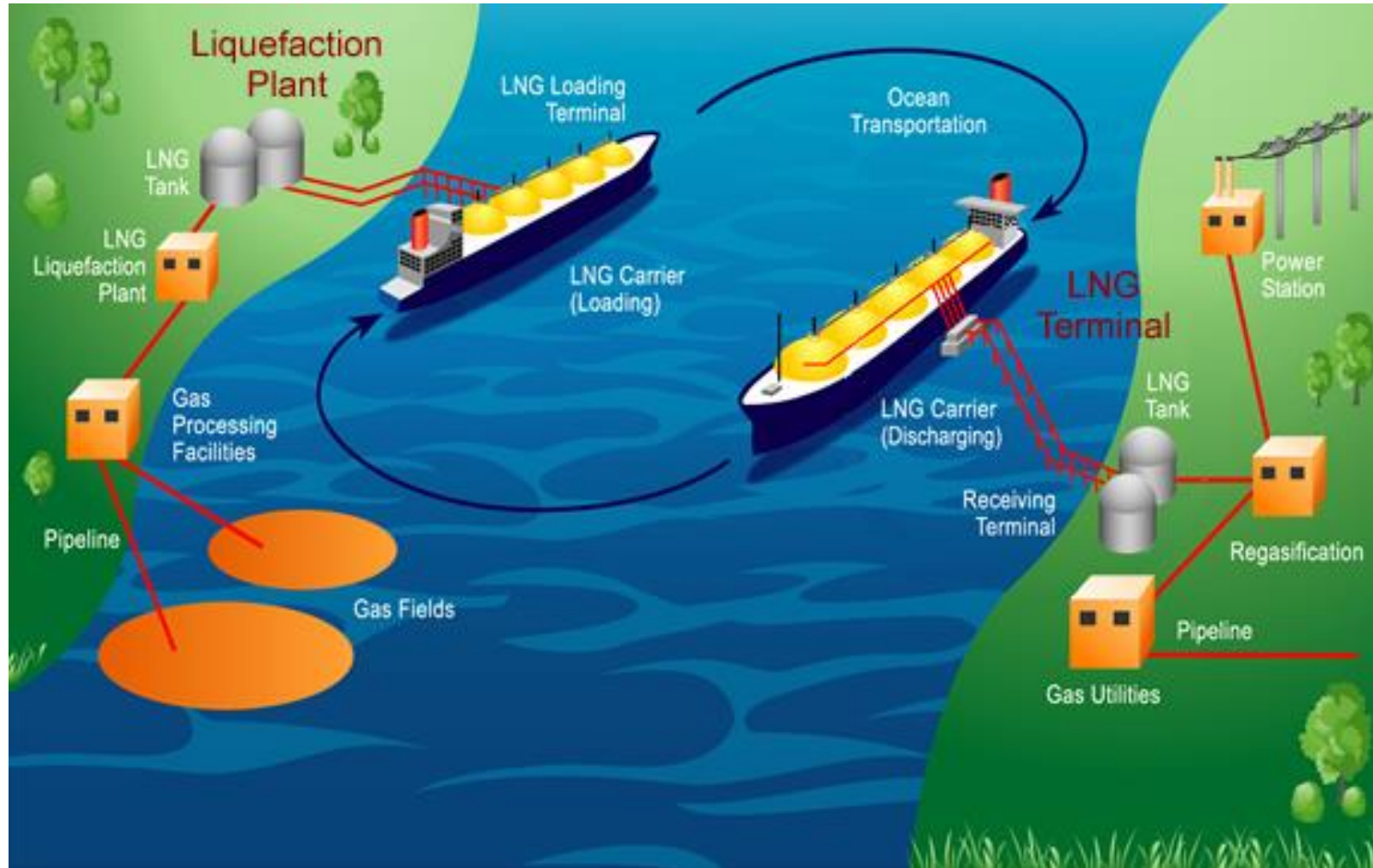
ENGIE is a major gas agent in Europe

- No. 2 buyer
- No. 1 transport and distribution network manager
- No. 1 storage operator
- **No. 1 in Liquefied Natural Gas (LNG)**

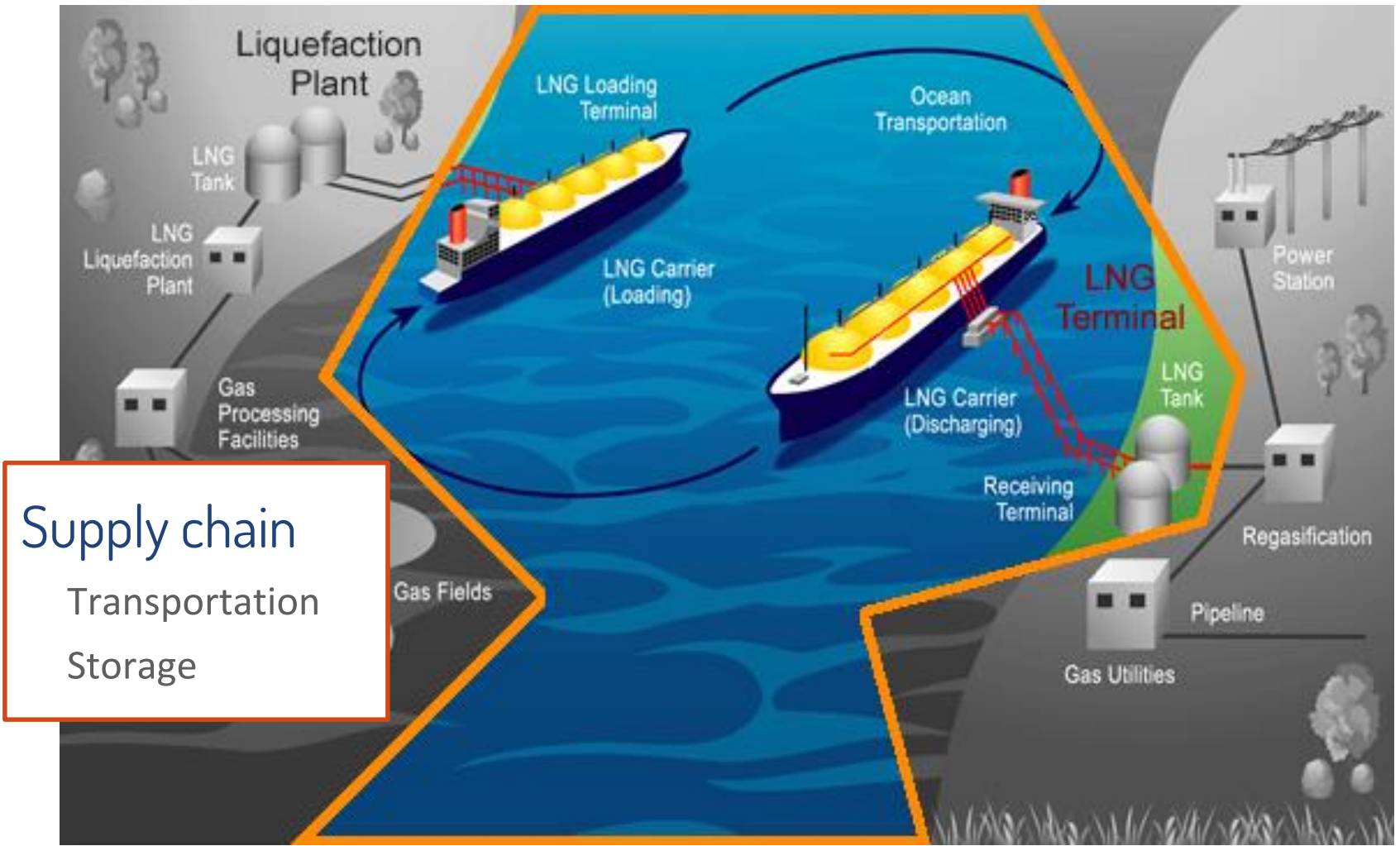
ENGIE LNG will be part of TOTAL in July 2018



LNG supply chain



LNG supply chain



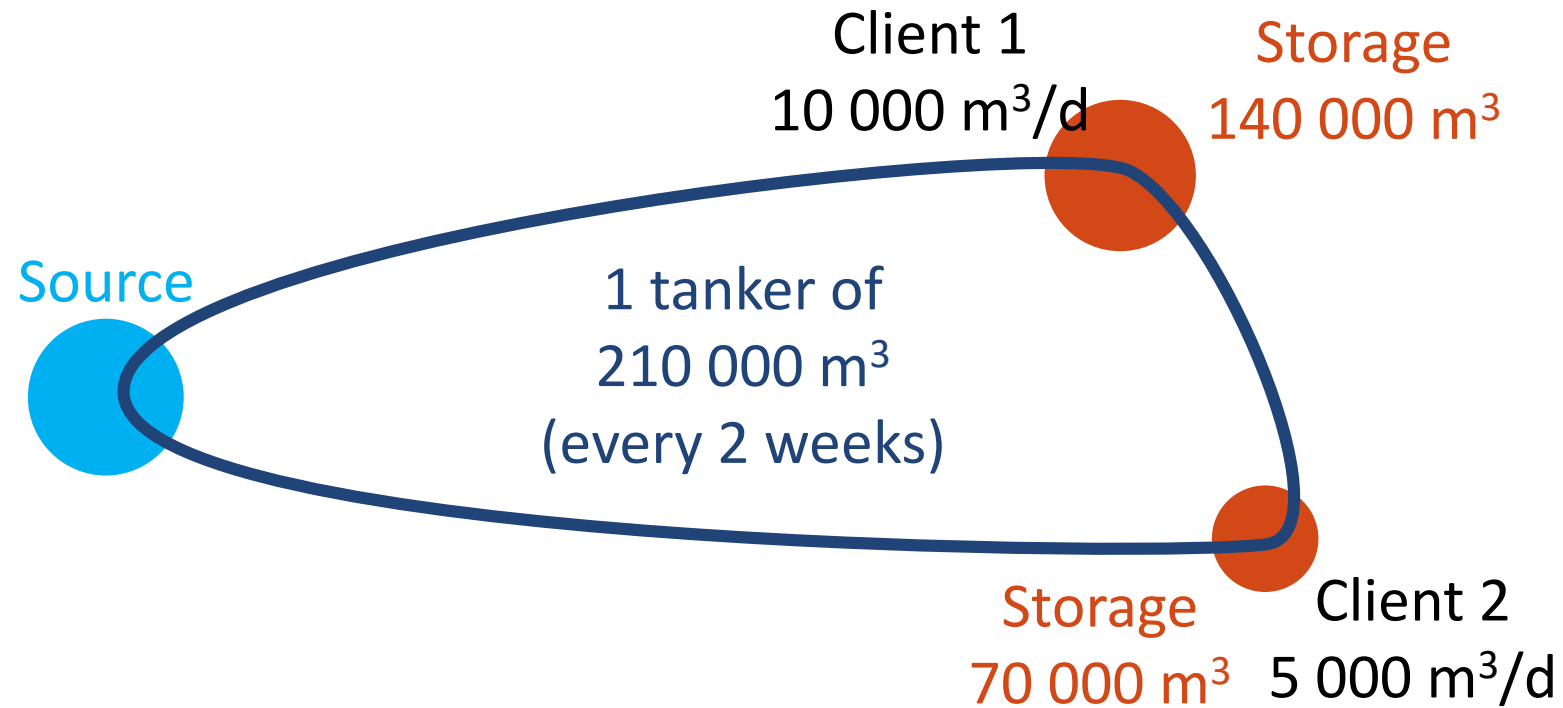
Supply chain
Transportation
Storage



Route planning + fleet and storage sizing

Strategic optimization of the LNG supply chain

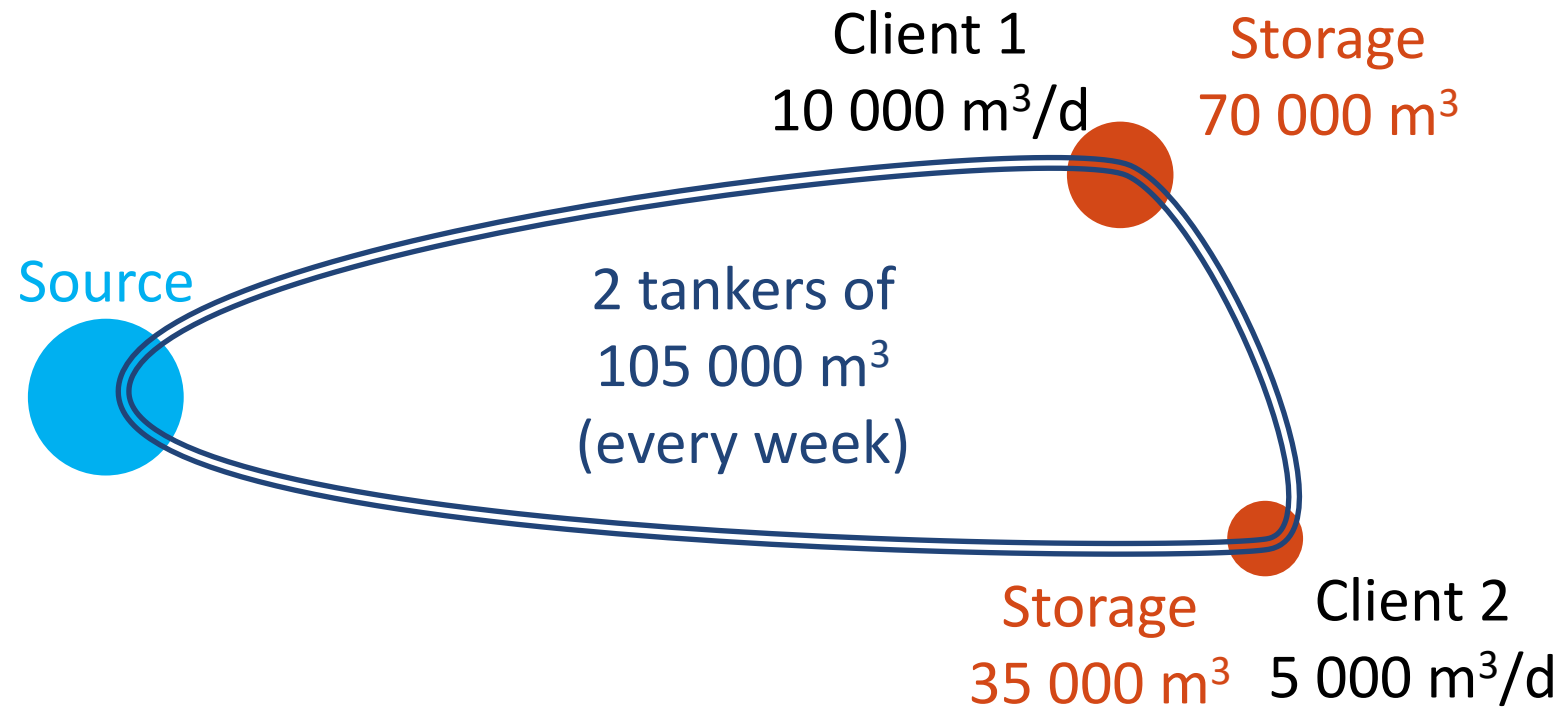
→ Long-term planning of the LNG delivery routes and storages



Route planning + fleet and storage sizing

Strategic optimization of the LNG supply chain

→ Long-term planning of the LNG delivery routes and storages



LocalSolver resolution

Size of the instances

- 5 sources
- 20 hubs
- 100 clients
- 10 types of tankers

Resolution

- Short running time: **90 seconds**
- Modern but standard server: 8-core Intel Xeon, 2.70 GHz, 8 GB RAM

→ Direct resolution by  **LocalSolver**



Creating & updating locations

Economics **Trailers** **Locations** **Travel times** **Routes** **Optimize** **Export** Logout

Location Merida

NAME*

DESCRIPTION

TYPE*

CONSUMPTION*

FILL RATE*

MIN. CAPACITY

MAX. CAPACITY

CAPEX PER STORAGE VOLUME*

CAPEX TO ANNUAL OPEX RATE*

PORT CHARGES*

OPERATION TIME*

MIN. TRAILER SIZE

MAX. TRAILER SIZE

Buffer

Project: Test instance



Creating & updating locations

Economics Trailers Locations Travel times Routes Optimize Export Logout

Location Merida [edit] [close]

Location updated

Name	Merida
Description	
Type	Site
Consumption	83 m ³ /day
Fill rate	80.00%
Min. capacity	-
Max. capacity	-
CAPEX per storage vol...	1230 \$/m ³
CAPEX to annual OPEX...	2.00%
Port charges	\$7,200
Operation time	18 hours
Min. trailer size	-
Max. trailer size	-

Buffer

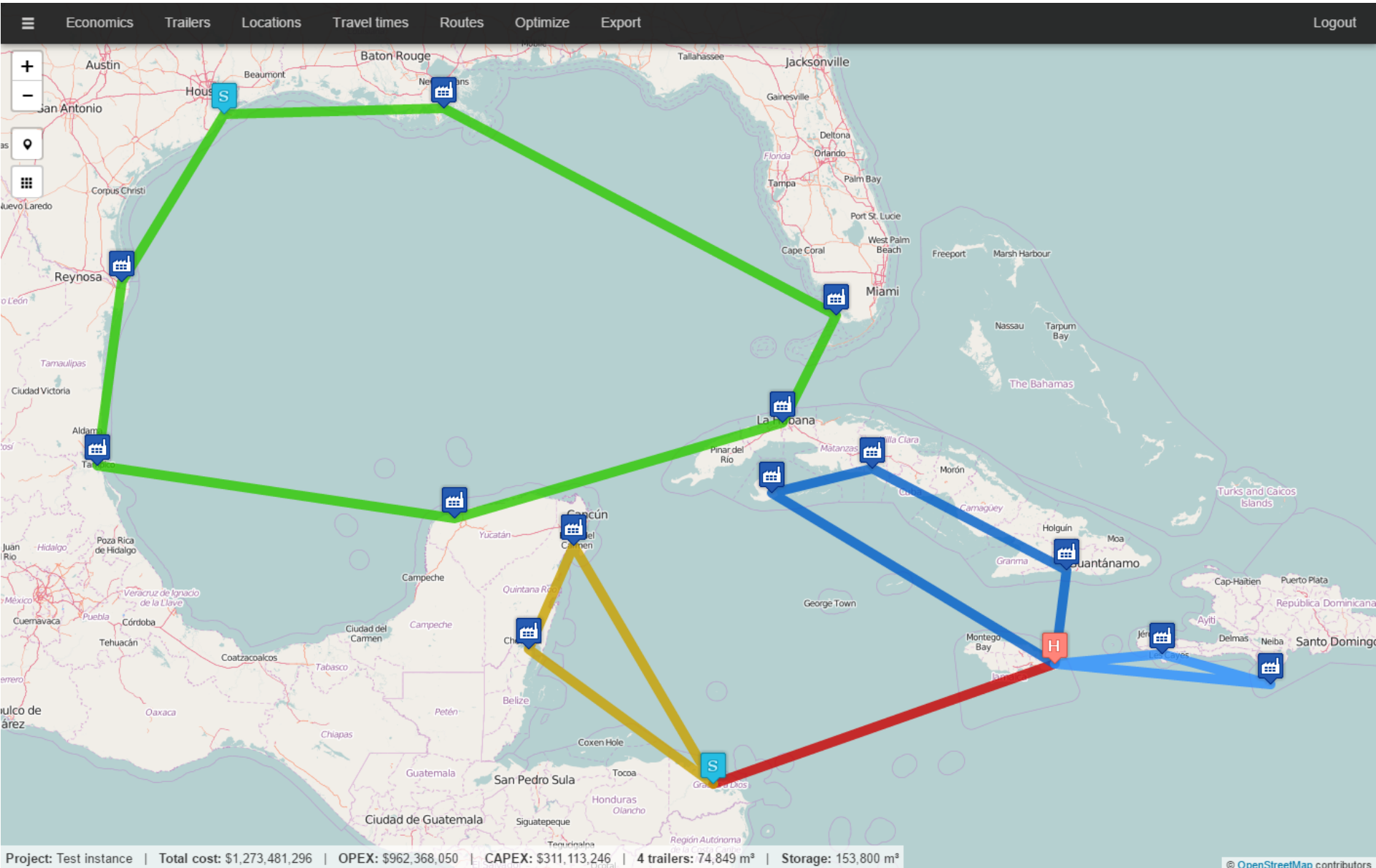
Nb of fixed days	1 day
Nb locations threshold	4
Buffer growing factor	0.75

Address

Address	-
City	-
Country	-

Project: Test instance

Automating & optimizing solutions (by LocalSolver)



Manual editing of solutions

⌵ Economics Trailers Locations Travel times Routes Optimize Export
Logout

Route #2 ✕

Routes are feasible and fulfill all the constraints.

1 trailers	34,974 m ³ /trailer
CAPEX	\$36,989,696
Daily OPEX	\$5,699

Number of trailers used on this route

1 2 3 4 5 6 7 8 9 10

	Delivery	Loading
○ Houston	-	31,477 m ³
+ New Orleans	6,950 m ³	-
+ Miami	1,599 m ³	-
+ La Habana	577 m ³	-
+ [Dropdown]	-	-
+ Jamaica	6,263 m ³	-
+ Cheturnal	1,085 m ³	-
+ Cienfuegos	48 m ³	-
+ Jaragua	-	-
+ Jeremie	-	-
+ La Habana	-	-
+ Merida	-	-
+ Miami	-	-
+ New Orleans	-	-
+ Nueva Gerona	-	-
+ Playa del carmen	-	-
+ Reynosa	-	-
+ Santiago de Cuba	-	-
+ Tampico	-	-

Add tour

Project: Test instance | Total cost: \$1,273,481,296 | OPEX: \$962,368,050 | CAPEX: \$311,113,246 | 4 trailers: 74,849 m³ | Storage: 153,800 m³



Manual editing of solutions

☰ Economics Trailers Locations Travel times Routes Optimize Export
Logout

Route #2 ✕

The solution has **1 violation(s)**.

1 trailers	53,315 m³/trailer
CAPEX	\$44,325,945
Daily OPEX	\$6,133

Number of trailers used on this route

1 2 3 4 5 6 7 8 9 10

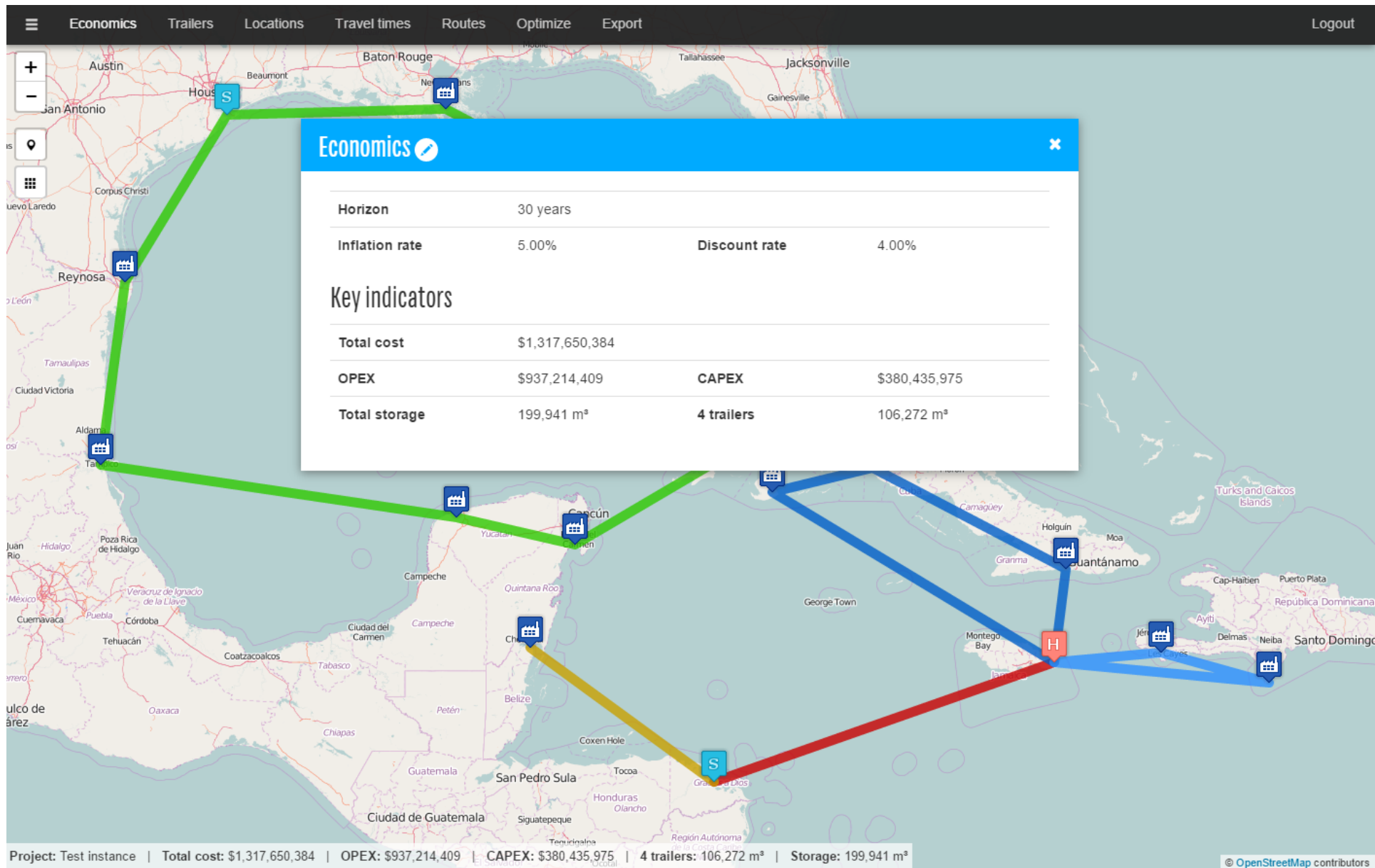
	Delivery	Loading
○ Houston	-	47,983 m³
+ New Orleans	6,950 m³	-
+ Miami	1,599 m³	-
+ La Habana	577 m³	-
✕ + Playa del carmen !	14,943 m³	-
Site "Playa del carmen" is visited by more than one tour (by 2 Tours).	-	-
+ Reynosa	848 m³	-
○ Houston	-	-

Add tour

Project: Test instance | Total cost: \$1,338,014,277 | OPEX: \$996,753,766 | CAPEX: \$341,260,511 | 4 trailers: 90,560 m³ | Storage: 173,200 m³ | 1



Displaying KPIs





www.localsolver.com